

# Marketing Concentration



UNIVERSITY of WASHINGTON | BOTHELL  
SCHOOL OF BUSINESS

[Website](#)  
425-352-5113  
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UW1-381

- This is a suggested schedule of courses based on degree requirements. The actual degree plan may differ depending on the course of study selected, the number of starting credits, or the starting admission point.
- This guide is not a substitute for academic advising. Contact your academic advisor with questions about scheduling, unique interests, or degree requirements.

	Autumn	Winter	Spring
Year 1	❖ I&S	❖ VLPA	❖ NW
	B MATH 122 Precalculus I (NW, QSR)	B MATH 123 Precalculus II (NW, QSR)	◆ B MATH 144/STMATH 124 Calculus for Life & Social Sciences (NW, QSR)
	B WRIT 134 Composition (C)	◆ B WRIT 135 Composition (W)	◆ B BUS 220 Intro to Microeconomics (I&S)
Year 2	◆ B BUS 221 Intro to Macroeconomics (I&S)	VLPA	VLPA
	◆ B BUS 210 Principles of Financial Accounting	◆ B BUS 211 Principles of Managerial Accounting	◆ B BUS 230 Introduction to Business Law (I&S)
	◆ B BUS 215 Intro to Business Stats	DIV	General Elective
<i>Take the WSA at least one quarter prior to applying for Business. See website for details on WSA equivalencies. <a href="#">Apply</a> to Business.</i>			
Year 3	B BUS 310 Managerial Economics	B BUS 340 Operations Management (310)	B BUS 350 Business Finance (310)
	B BUS 307 Business Writing (W)	✓ B BUS 320 Marketing Management	General Elective
	B BUS/B BSKL 300 Management of Organizations	General Elective	B BUS 423 Market Intelligence (320) or ★ B BUS 400 Level Approved Marketing Elective (320)
<i>Attend Orientation prior to registering for business courses. Attend Major Planning Workshop in your first quarter as a major.</i>			
Year 4	B BUS 423 Market Intelligence (320) or ★ B BUS 400 Level Approved Marketing Elective (320)	✓ B BUS 438 Marketing Management Laboratory (320 & 400 level Marketing course)	★ B BUS 400 Level Approved Marketing Elective (320)
	General Elective	General Elective	✓ B BUS 480 Global Environment of Business (All BUS core courses)
	General Elective	✓ B BUS 470 Business Policy & Strategic Management (All BUS core courses)	General Elective
<i>Attend Graduation Application Workshop 2-3 quarters prior to graduation</i>			

◆ **Prerequisite: Must be completed prior to applying for a major.**

✓ milestones: Courses and special requirements necessary to timely progress through and complete a major.

❖ may be fulfilled with Discovery Core

★ Electives

*All classes are 5 credits unless followed by a parenthesis with a number, indicating the number of credits.*

*Refer to the time schedule for up to date course offerings; including quarters, days and times*

*This Map is a suggested sequence of the current curriculum which may be altered to carry out the academic objectives of the University. The University specifically reserves the right to change the student's current map at any time within the student's period of study.*

Last updated: 6/17/19

# Finance Concentration



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	Autumn	Winter	Spring
Year 1	❖ I&S	❖ VLPA	❖ NW
	B MATH 122 Precalculus I (NW, QSR)	B MATH 123 Precalculus II (NW, QSR)	◆ B MATH 144/STMATH 124 Calculus for Life & Social Sciences (NW, QSR)
	B WRIT 134 Composition (C)	◆ B WRIT 135 Composition (W)	◆ B BUS 220 Intro to Microeconomics (I&S)
Year 2	Autumn	Winter	Spring
	◆ B BUS 221 Intro to Macroeconomics (I&S)	VLPA	VLPA
	◆ B BUS 210 Principles of Financial Accounting	◆ B BUS 211 Principles of Managerial Accounting	◆ B BUS 230 Introduction to Business Law (I&S)
	◆ B BUS 215 Intro to Business Stats	DIV	General Elective
<i>Take the WSA at least one quarter prior to applying for Business. See website for details on WSA equivalencies. <a href="#">Apply</a> to Business.</i>			
Year 3	Autumn	Winter	Spring
	✓ B BUS 310 Managerial Economics	B BUS 340 Operations Management (310)	✓ B BUS 350 Business Finance (310)
	B BUS 307 Business Writing (W)	B BUS 320 Marketing Management	B BUS 453 Financial Insti. & Markets (350)
	B BUS/B BSKL 300 Management of Organizations	General Elective	General Elective
<i>Attend Orientation prior to registering for business courses. Attend Major Planning Workshop in your first quarter as a major.</i>			
Year 4	Autumn	Winter	Spring
	B BUS 451 Financial Policy & Practice (350)	B BUS 454 Investments (350)	★ B BUS 400 Level Approved Finance Elective
	General Elective	General Elective	✓ B BUS 480 Global Environment of Business (All BUS core courses)
	General Elective	✓ B BUS 470 Business Policy & Strategic Management (All BUS core courses)	General Elective
<i>Attend Graduation Application Workshop 2-3 quarters prior to graduation</i>			

◆ Prerequisite: Must be completed prior to applying for a major.

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★ Electives

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# Management Concentration



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	Autumn	Winter	Spring
Year 1	❖ I&S	❖ VLPA	❖ NW
	B MATH 122 Precalculus I (NW, QSR)	B MATH 123 Precalculus II (NW, QSR)	◆ B MATH 144/STMATH 124 Calculus for Life & Social Sciences (NW, QSR)
	B WRIT 134 Composition (C)	◆ B WRIT 135 Composition (W)	◆ B BUS 220 Intro to Microeconomics (I&S)
Year 2	Autumn	Winter	Spring
	◆ B BUS 221 Intro to Macroeconomics (I&S)	VLPA	VLPA
	◆ B BUS 210 Principles of Financial Accounting	◆ B BUS 211 Principles of Managerial Accounting	◆ B BUS 230 Introduction to Business Law (I&S)
◆ B BUS 215 Intro to Business Stats	DIV	General Elective	
<i>Take the WSA at least one quarter prior to applying for Business. See website for details on WSA equivalencies. <a href="#">Apply</a> to Business.</i>			
Year 3	Autumn	Winter	Spring
	B BUS 310 Managerial Economics	B BUS 340 Operations Management (310)	<b>B BUS 350 Business Finance (310)</b>
	B BUS 307 Business Writing (W)	B BUS 320 Marketing Management	General Elective
✓ B BUS/B BSKL 300 Management of Organizations	General Elective	B BUS 473 Leadership & Decision Making (300)	
<i>Attend Orientation prior to registering for business courses. Attend Major Planning Workshop in your first quarter as a major</i>			
Year 4	Autumn	Winter	Spring
	B BUS 472 Managing Employees (300)	★ B BUS 400 Level Approved Management Elective	★ B BUS 400 Level Approved Management Elective
	General Elective	General Elective	✓ B BUS 480 Global Environment of Business (All BUS core courses)
General Elective	✓ B BUS 470 Business Policy & Strategic Management (All BUS core courses)	General Elective	
<i>Attend Graduation Application Workshop 2-3 quarters prior to graduation</i>			

◆ **Prerequisite: Must be completed prior to applying for a major.**

✓ milestones: Courses and special requirements necessary to timely progress through and complete a major.

❖ may be fulfilled with Discovery Core

★ Electives

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# Management Information System (MIS) Concentration



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	Autumn	Winter	Spring
Year 1	❖ I&S	❖ VLPA	❖ NW
	B MATH 122 Precalculus I (NW, QSR)	B MATH 123 Precalculus II (NW, QSR)	◆ B MATH 144/STMATH 124 Calculus for Life & Social Sciences (NW, QSR)
	B WRIT 134 Composition (C)	◆ B WRIT 135 Composition (W)	◆ B BUS 220 Intro to Microeconomics (I&S)
Year 2	◆ B BUS 221 Intro to Macroeconomics (I&S)	✓CSS/CSSSKL 142 Computer Programming I	✓CSS/CSSSKL 143 Computer Programming II (CSS/CSSKL 142) or CSS 173 Fund. of Programming Theory & Apps. (CSS/CSSSKL 142)
	◆ B BUS 210 Principles of Financial Accounting	◆ B BUS 211 Principles of Managerial Accounting	◆ B BUS 230 Introduction to Business Law (I&S)
	◆ B BUS 215 Intro to Business Stats	DIV	General Elective
Take the WSA at least one quarter prior to applying for Business. See website for details on WSA equivalencies. <a href="#">Apply to Business.</a>			
Year 3	B BUS 310 Managerial Economics	B BUS 340 Operations Management (310)	B BUS 350 Business Finance (310)
	B BUS 307 Business Writing (W)	B BUS 320 Marketing Management	General Elective
	B BUS/B BSKL 300 Management of Organizations	B BUS 330 Management Information Systems	General Elective
Attend Orientation prior to registering for business courses. Attend Major Planning Workshop in your first quarter as a major.			
Year 4	CSS 360 Software Engineering (CSS/CSSSKL 143 or 173)	★ B BUS 400 Level or CSS 400 Level Approved MIS Elective	B BUS 489 Digital Business Lab (300, 330, CSS 341, 360)
	General Elective	General Elective	✓B BUS 480 Global Environment of Business (All BUS core courses)
	General Elective	✓B BUS 470 Business Policy & Strategic Management (All BUS core courses)	General Elective
Attend Graduation Application Workshop 2-3 quarters prior to graduation			

◆ Prerequisite: Must be completed prior to applying for a major.

★ see list of choices for [Management Information Systems Concentration](#)

✓ milestones: Courses and special requirements necessary to timely progress through and complete a major.

❖ may be fulfilled with Discovery Core

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# Retail Management Concentration



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	Autumn	Winter	Spring
Year 1	❖ I&S	❖ VLPA	❖ NW
	B MATH 122 Precalculus I (NW, QSR)	B MATH 123 Precalculus II (NW, QSR)	◆ B MATH 144/STMATH 124 Calculus for Life & Social Sciences (NW, QSR)
	B WRIT 134 Composition (C)	◆ B WRIT 135 Composition (W)	◆ B BUS 220 Intro to Microeconomics (I&S)
	Autumn	Winter	Spring
Year 2	◆ B BUS 221 Intro to Macroeconomics (I&S)	VLPA	VLPA
	◆ B BUS 210 Principles of Financial Accounting	◆ B BUS 211 Principles of Managerial Accounting	◆ B BUS 230 Introduction to Business Law (I&S)
	◆ B BUS 215 Intro to Business Stats	DIV	General Elective
<i>Take the WSA at least one quarter prior to applying for Business. See website for details on WSA equivalencies. <a href="#">Apply</a> to Business.</i>			
	Autumn	Winter	Spring
Year 3	B BUS 310 Managerial Economics	B BUS 340 Operations Management (310)	B BUS 350 Business Finance (310)
	B BUS 307 Business Writing (W)	B BUS 320 Marketing Management	General Elective
	B BUS/B BSKL 300 Management of Organizations	General Elective	General Elective
<i>Attend Orientation prior to registering for business courses. Attend Major Planning Workshop in your first quarter as a major.</i>			
	Autumn	Winter	Spring
Year 4	B BUS 445 Merchandise Acquisition (300)	B BUS 446 Retail Promotion and Strategy (300 & 320)	✓ B BUS 448 Retail Technology and Leadership (300, 445, 446 & 447)
	General Elective	B BUS 447 Retail Supply Chain Management (300)	✓ B BUS 480 Global Environment of Business (All BUS core courses)
	General Elective	✓ B BUS 470 Business Policy & Strategic Management (All BUS core courses)	General Elective
<i>Attend Graduation Application Workshop 2-3 quarters prior to graduation</i>			

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★ Electives

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# Technology Innovation Management Concentration



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	Autumn	Winter	Spring
Year 1	❖ I&S	❖ VLPA	❖ NW
	B MATH 122 Precalculus I (NW, QSR)	B MATH 123 Precalculus II (NW, QSR)	◆ B MATH 144/STMATH 124 Calculus for Life & Social Sciences (NW, QSR)
	B WRIT 134 Composition (C)	◆ B WRIT 135 Composition (W)	◆ B BUS 220 Intro to Microeconomics (IS)
Year 2	Autumn	Winter	Spring
	◆ B BUS 221 Intro to Macroeconomics (I&S)	VLPA	VLPA
	◆ B BUS 210 Principles of Financial Accounting	◆ B BUS 211 Principles of Managerial Accounting	◆ B BUS 230 Introduction to Business Law (I&S)
	◆ B BUS 215 Intro to Business Stats	DIV	General Elective
<i>Take the WSA at least one quarter prior to applying for Business. See website for details on WSA equivalencies. <a href="#">Apply</a> to Business.</i>			
Year 3	Autumn	Winter	Spring
	B BUS 310 Managerial Economics	B BUS 340 Operations Management (310)	B BUS 350 Business Finance (310)
	B BUS 307 Business Writing (W)	B BUS 320 Marketing Management	★ B BUS 400 Level Approved TIM Elective
	✓ B BUS/ B BSKL 300 Management of Organizations	General Elective	General Elective
<i>Attend Orientation prior to registering for business courses. Attend Major Planning Workshop in your first quarter as a major.</i>			
Year 4	Autumn	Winter	Spring
	★ B BUS 400 Level Approved TIM Elective	B BUS 475 Managing Innovation	✓ B BUS 476 New Technology & Future Markets (300,320,350)
	General Elective	General Elective	✓ B BUS 480 Global Environment of Business (All BUS core courses)
	General Elective	✓ B BUS 470 Business Policy & Strategic Management (All BUS core courses)	General Elective
<i>Attend Graduation Application Workshop 2-3 quarters prior to graduation</i>			

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